

Disclosure

Here is some general information about our business to help you decide if you want to seek our advice.

Company Name: Kiwi Home Loans Limited T/A KHL Finance

FSP Number: **FSP455806**

Phone Number: **0800367545**

Email: **info@khlfinance.co.nz**

Licensing information

We operate as a Financial Advice Provider under a current licence issued by the Financial Markets Authority in the name of NZ Financial Services Group Limited (FSP286965) .

There are no conditions attached to this licence on the advice that may be given.

Our advice and Product Providers

We provide advice to our clients about Life Insurance and Home Loan products.

We can also refer clients for Business loans, Asset Finance and commercial loans. However we do not provide any advice about above mentioned products. So we strongly recommend you to seek independent legal or accountant advice.

The product types an individual adviser can give advice on will be disclosed at an adviser level in the Disclosure Guide. For example Insurance (Risk Adviser) the products would show as Life, Income Protection, Health, Trauma, Permanent Disablement.

We only provide advice about products from certain providers and these are:

ANZ , Bnz, Westpac, ASB, TSB, The-Co-Operative Bank, SBS, Southern Cross Partners, asap, Avanti, Basecorp finance, Cressida Capital, DBR, First Mortgage Trust, Heartland Bank, Liberty Financial, Kiwibank, CFML, Pallas Capital, BIZCAP, Funding Partners, Midlands Funds Management, Finbase, Unity, General Finance, Pepper Money, Prospa

Insurance providers: Partners Life, Chubb , NIB and Accuro

Referral Partners: *Tower* - F&G , Asset Finance , Koura Wealth, UK Pension Transfers, XE Money, FastConnect, Prospa

We do not deal with the above providers and have no affiliation with any other providers like HSBC etc.

Commission

On settlement of a loan or issuance of a (risk or fire or general insurance policy), we usually receive commission from the applicable product provider. The commission is generally of an upfront nature but may also include a renewal or trail commission. We also receive a fixed rate roll over fee from some product providers if we assist in refinancing your loan.

This commission is used to remunerate the financial adviser that provides the advice, and to pay the expenses associated with running our business including any rent, staff costs and IT resources. From this commission we also pay NZ Financial Services Group Limited for services they provide to us in connection with our authorisation under their licence from the Financial Markets Authority.

We take steps to ensure that the receipt of commissions does not influence the advice we give to you and that our advisers prioritise your interests by recommending the best product for your purpose regardless of the type and amount of commission we or they may receive. We do this by:

- ensuring our advisers follow an advice process that ensures they understand your needs and goals and that their recommendations on insurance cover meet those needs and goals.
- ensuring our advisers receive regular training on how to manage conflicts of interest.
- providing you with a schedule showing commission amounts and types by product provider. This schedule is contained within each Financial Adviser's personalised Disclosure Guide. A Financial Adviser will provide you with more information about commissions during the advice process.

Fees and Expenses

Generally we don't charge you any fee for the advice and transactional solutions that we provide to you. This is possible because, on settlement of a (mortgage or issuance of risk insurance policy), we usually receive commission from the applicable product provider as described above. There are two exceptions to this general position which are explained below.

We may charge you a one-off fee in the following situations:

- (a) No commission: If you request that we provide services in relation to a product or service and we do not receive a commission. Any such fee would be agreed and authorised by you in writing before we complete the services, and would be based on an estimate of the time spent providing the advice.

This may arise in the rare event that you request that we provide Services in relation to either a product that is offered by a provider that we do not hold an accreditation with, or a product that is outside our usual arrangements with our product providers.

If we have obtain approval for a client and then client decides not to go-ahead with approval. In that case we will be charging a fee of \$1500 plus gst for time we have spent in securing an approval for a client. Above fee is based on our hourly rate of \$300p/hr for minimum of 5hrs of work. Fee Payment will be required to be made within 30 days from the invoice date.

- (b) Repayment of commission: If a product or service provider requires that we repay commission within 28 months of settlement of your mortgage or issuance of your risk insurance policy. Any such fee would be no more than \$3,000 (plus GST if any) . Calculated based on a rate of \$250 (plusGST) per hour of the financial adviser's time spent providing services to you in connection with the applicable mortgage or insurance. The fee charged will not exceed the amount of commission clawed back from the lender.

Should we need to charge you a fee, you will be invoiced and will be given 30 days to make payment.

Conflicts of Interest

If there are any conflicts of interest apart from commission that could potentially influence the

advice that we give, these will be shown in our Financial Adviser's Disclosure Guide.

Complaints

If you have a complaint about our service you need to tell us about it. You can contact our internal complaints service by phoning us on 022 368 3240 or emailing us at info@khlfinance.co.nz with the heading Complaint - (Your Name)

Please set out the nature of your complaint, and the resolution you are seeking. We will acknowledge receipt of this within 24 hours. We will then record your complaint in our Complaints Register and notify our Licence Holder. We may want to meet with you to better understand your issues.

We will then investigate your complaint and provide a response to you within 7 working days of receiving your complaint. If we need more time to investigate your complaint, we'll let you know.

If we cannot agree on a resolution you can refer your complaint to our external dispute resolution service. This service is free and independent and will assist us to resolve things with us.

Details of this service are:

Financial Services Complaints Limited

Phone: 0800 347 257

Email: complaints@fscl.org.nz

Our Duties

Anyone within our business giving advice is bound by and supports the duties set out in the Financial Markets Conduct Act 2013.

These duties are:

- Meet the standards of competence, knowledge, and skill and the standards of ethical behaviour, conduct, and client care set out in the Code of Professional Conduct for Financial Advice Providers.
- Give priority to your interests.
- Exercise care, diligence, and skill.